

AEC 6300
Methodology of Planned Change: Theory and Practice
Spring 2023, 3 Credits

Instructor:

Sebastian Galindo-Gonzalez

113-C Bryant Space Center/ PO Box 112060

Gainesville, FL 32611-2060

Phone: (352) 273-0267; Email: sgalindo@ufl.edu

Cell Phone: (352) 283-2884

-Office hours: available by appointment

Course Delivery:

This course is offered online. The e-learning system can be accessed by login on to elearning.ufl.edu and clicking on “Log in to e-Learning”. When prompted, enter your Gatorlink ID and password. Each module will officially begin on the Monday of each week. The course web page can be accessed 24 hours a day and students may complete the coursework at their own pace within this weekly timeframe. You can learn more about using Canvas here: <https://elearning.ufl.edu/keep-learning/>.

Course Description:

This course provides a comprehensive overview of theories, models, and processes related to planned (and sometimes unplanned) changes affecting individuals, organizations, and communities. Attention will be directed toward drivers and resistors of change, processes necessary for effective change, and the role of leadership in planned change.

Objectives:

Upon completion of this course, the student will know theory and practice of change and will be prepared to implement a change project. Specifically, the student will be able to...

- discuss the nature and complexities of individual and organizational change;
- identify human and organizational factors that influence experiences of change;
- utilize relevant frameworks and models for leading individual and organizational change; and,
- formulate a plan to successfully implement and manage a change process.

Course Organization:

This on-line course is designed to be a self-paced course supported and facilitated by the course instructor. The course homepage contains everything you will need to complete this course including: the syllabus, instructions to navigate through the course materials, details for completion of every assignment, and tools for communicating with the instructor and other students. Within Canvas, the course is organized by weekly modules. Each module will officially begin on the Monday of each week, unless different instructions are provided. A weekly learning module typically contains: 1) the topic and learning

objectives for the week; 2) a list of assigned readings from your required textbooks and/or additional sources; 3) recorded lectures and handouts; and, 4) information about assignments that are due that week (see: [A note about on-line participation](#)).

Class Dynamics:

Each week students are expected to complete the assigned readings, review any recorded lectures that might be posted, and submit the required assignment(s). The course instructor is available to answer any questions you have about the course material via the course e-mail system.

Required Textbooks and Readings:

Students are expected to purchase the following texts (available at the University of Florida Bookstores or at online providers):

- Deszca, G., Ingols, C., and Cawsey, T. F. (2019). *Organizational Change: An Action-Oriented Toolkit*. (4th Ed.). Thousand Oaks, CA: SAGE Publications. ISBN: 9781544351407.
- Rogers, E. (2003). *Diffusion of Innovations*. (5th Ed.). New York, NY: The Free Press. ISBN: 0743222091.

Supplementary readings may be assigned. An electronic copy or web address will be provided within the weekly learning modules.

Assignments, Dates, and Grades:

Full descriptions of each activity/assignment are posted within the Assignments section of the course site in Canvas. Please see the section on “[A note about written reports](#)” to become familiar with the general instructions for written assignments.

<i>Activity/Assignment</i>	<i>Due Date</i>	<i>Points</i>
<i>Bio-sheet</i>	01/14/2023	10
<i>Change Handbook</i>	01/21/23, 02/18/23, 04/01/23, & 04/22/23	320
<i>Personal Change</i>	01/28/23, 02/25/23, & 04/08/23	180
<i>Discussion</i>	02/04/23, 03/10/23, & 04/15/23	90
<i>Midterm Exam</i>	03/04/23	200
<i>Final Exam</i>	04/26/23	200
<i>Total Points</i>		1000

Course Grading Scale

A	950-1000	A-	900-949	B+	860-899
B	830-859	B-	800-829	C+	760-799
C	730-759	C-	700-729	D+	660-699
D	630-659	D-	600-629	F	599 or less

Course Schedule

	Week	Topics	Readings*	Due
1	01/09-01/14	Introduction to Change	OC Ch.1; DI Ch. 1	_Bio-sheet
2	01/17-01/21	HOW to Lead Change?	OC Ch. 2	Change Handbook 1
3	01/23-01/28	WHAT to Change?	OC Ch. 3; DI Ch. 4	Personal Change 1
4	01/30-02/04	The Need for Change	OC Ch. 4; DI Ch. 5	Discussion 1
5	02/06-02/11	Innovations and Adoption	DI Ch. 6 & Ch. 3	
6	02/13-02/18	Structural and Systemic Change	OC Ch. 5; DI Ch. 10	Change Handbook 2
7	02/20-02/25	Politics, Culture, and Change	OC Ch. 6	Personal Change 2
8	02/27-03/04	Midterm Exam (due 03/04/2023)		
9	03/06-03/10	Individuals, Innovativeness, Stakeholders, and Change	OC Ch. 7; DI Ch. 7	Discussion 2
--- SPRING BREAK (03/11 – 03/18) ---				
10	03/20-03/25	Communication and Change	DI Ch. 8	
11	03/27-04/01	The Change Agent	OC Ch. 8; DI Ch. 9	Change Handbook 3
12	04/03-04/08	Making Change Happen	OC Ch. 9	Personal Change 3
13	04/10-04/15	Assessing Change	OC Ch. 10	Discussion 3
14	04/17-04/22	Future and Consequences of Change	OC Ch. 11; DI Ch. 11	Final Change Handbook
15	04/24-04/26	Final Exam (due 04/26/2023)		

* **OC**=Organizational Change textbook; **DI**=Diffusion of Innovations textbook

A note about online participation:

The course discussion board provides a venue to increase interaction. Students must post their comments, read the postings of other students, and respond to other students' comments (you have to respond to the comments of, at least, another student). Points for this assignment will be awarded based both on the student's participation and the appropriateness/applicability of the contribution to the assigned discussion topic. Failure to be engaged in the sharing of ideas not only limits the value you gain from this course, but also what others may obtain from it.

Just like in any social setting, there are expected norms that should guide the different types of interactions that, as a group, we will have in this course. To ensure that you, and everybody else, has a satisfactory and productive experience as we interact during the semester, please read and follow the guidelines included in the [Netiquette Guide for Online Courses](#). That same document also contains relevant information related to **privacy and security** practices that you must follow. You can obtain further information and support related to technology requirements, online security, and privacy from the [UF Computing Help Desk](#).

A note about written reports:

Cite all references using APA style format. APA (American Psychological Association) has a reference manual available at the University of Florida Library and they have information about writing and references on their website, which is <http://www.apa.org/>. The format to be used for papers is double-spacing; one-inch margins, and typed in 12-point font, unless otherwise noted.

Grades and Grade Points

The instructor will complete the grading process and post grades within 10 business days from the due date specified in the syllabus for each activity/assignment. The points obtained by the student in all the assignments will be added to calculate the final grade, the calculation will be done in alignment with the Course Grading Scale shown below. For additional information on current UF policies for assigning grade points, see <https://catalog.ufl.edu/ugrad/current/regulations/info/grades.aspx>.

Grades will be posted on Canvas where students can securely and privately access them. Please carefully read the whole syllabus for information on additional university's policies and services relevant to grades and grading – contact the instructor if further information is required. When posting grades, the instructor will include clear, concise, and relevant written and/or verbal feedback to further promote students' learning. If additional clarification is required by the student, the instructor can be contacted via email to schedule an individual phone or Zoom call to discuss the assignment, grade, and feedback provided.

General Grading Criteria: A consistent style is used for grading written papers. Primarily, show that you have learned and are able to apply the course material through your writing. In grading, the instructor looks for student's cognitive understanding and application of theories, principles, concepts, ideas, approaches that have been covered in readings and the course. Also, make sure that you have addressed all the questions and/or prompts provided by the instructor in the assignment's description. Finally, consider the purpose of the assignment (e.g., reporting, guiding, responding, etc.) and its intended audience(s) (e.g., the instructor, your peers, other agents of change, etc.).

Students are strongly encouraged to contact the instructor with any questions they may have related to the course content, activities, and assignments. Email consultations will normally be responded within 24 hours.

Attendance:

Given the importance of class discussion and participation, it is not possible for a student to perform satisfactorily in the course without regularly contributing to the planned activities and assignments. Students are **required** to be active in the course throughout the semester. Only documented doctor's excuses or UF-approved activities will be excused.

Lateness Policy:

A *10% per day* deduction will be assessed for assignments turned in late. Work more than a week late will *not* be accepted. **This policy will be strictly enforced**. All assignment and online discussion deadlines are *critical* for your individual success in this course and the success of the course overall. If you feel that you will be unable to meet these deadlines, you *must* communicate this to the course instructor *at least one day before the assignment or discussion posting is due*.

Absences and Make-Up Work:

Requirements for class attendance and make-up exams, assignments, and other work are consistent with university policies that can be found at:

<https://catalog.ufl.edu/ugrad/current/regulations/info/attendance.aspx>.

Course Evaluation:

Students are expected to provide professional and respectful feedback on the quality of instruction in this course by completing course evaluations online via GatorEvals. Guidance on how to give feedback in a professional and respectful manner is available at <https://gatorevals.aa.ufl.edu/students/>. Students will be notified when the evaluation period opens and can complete evaluations through the email they will receive from GatorEvals, in their Canvas course menu under GatorEvals, or via <https://ufl.bluera.com/ufl/>. Summaries of course evaluation results are available to students at <https://gatorevals.aa.ufl.edu/public-results/>."

Academic Honesty:

As a student at the University of Florida, you have committed yourself to uphold the Honor Code, which includes the following pledge: "*We, the members of the University of Florida community, pledge to hold ourselves and our peers to the highest standards of honesty and integrity.*" You are expected to exhibit behavior consistent with this commitment to the UF academic community, and on all work submitted for credit at the University of Florida, the following pledge is either required or implied: "*On my honor, I have neither given nor received unauthorized aid in doing this assignment.*"

It is assumed that you will complete all work independently in each course unless the instructor provides explicit permission for you to collaborate on course tasks (e.g. assignments, papers, quizzes, exams). Furthermore, as part of your obligation to uphold the Honor Code, you should report any condition that facilitates academic misconduct to appropriate personnel. It is your individual responsibility to know and comply with all university policies and procedures regarding academic integrity and the Student Honor Code. Violations of the Honor Code at the University of Florida will not be tolerated. Violations will be reported to the Dean of Students Office for consideration of disciplinary action. For more information regarding the Student Honor Code, please see: <http://www.dso.ufl.edu/SCCR/honorcodes/honorcode.php>.

Software Use:

All faculty, staff and students of the university are required and expected to obey the laws and legal agreements governing software use. Failure to do so can lead to monetary damages and/or criminal penalties for the individual violator. Because such violations are also against university policies and rules, disciplinary action will be taken as appropriate.

Campus Helping Resources:

Students experiencing crises or personal problems that interfere with their general well-being are encouraged to utilize the university's counseling resources. The Counseling & Wellness Center provides confidential counseling services at no cost for currently enrolled students. Resources are available on campus for students having personal problems or lacking clear career or academic goals, which interfere with their academic performance.

- Health and Wellness
 - **U Matter, We Care:** If you or a friend is in distress, please contact umatter@ufl.edu or 352 392- 1575 so that a team member can reach out to the student.
 - **Counseling and Wellness Center:** <http://www.counseling.ufl.edu/cwc/Default.aspx>, 392-1575; and the University Police Department: 392-1111 or 9-1-1 for emergencies.
 - **Sexual Assault Recovery Services (SARS)** Student Health Care Center, 392-1161.
 - **University Police Department**, 392-1111 (or 9-1-1 for emergencies).
<http://www.police.ufl.edu/>.
- Academic Resources
 - **E-learning technical support**, 352-392-4357 (select option 2) or e-mail to Learningsupport@ufl.edu. <https://lss.at.ufl.edu/help.shtml>.
 - **Career Resource Center**, Reitz Union, 392-1601. Career assistance and counseling.
<http://www.crc.ufl.edu/>.
 - **Library Support**, <http://cms.uflib.ufl.edu/ask>. Various ways to receive assistance with respect to using the libraries or finding resources.
 - **Teaching Center**, Broward Hall, 392-2010 or 392-6420. General study skills and tutoring.
<http://teachingcenter.ufl.edu/>.
 - **Writing Studio**, 302 Tigert Hall, 846-1138. Help brainstorming, formatting, and writing papers. <http://writing.ufl.edu/writing-studio/>.

Services for Students with Disabilities:

Students with disabilities requesting accommodations should first register with the Disability Resource Center (352-392-8565, www.dso.ufl.edu/drc/) by providing appropriate documentation. Once registered, students will receive an accommodation letter which must be presented to the instructor when requesting accommodation. Students with disabilities should follow this procedure as early as possible in the semester.

In-Class Recording

Students are allowed to record video or audio of class lectures. However, the purposes for which these recordings may be used are strictly controlled. The only allowable purposes are (1) for personal educational use, (2) in connection with a complaint to the university, or (3) as evidence in, or in preparation for, a criminal or civil proceeding. All other purposes are prohibited. Specifically, students may not publish recorded lectures without the written consent of the instructor.

A “class lecture” is an educational presentation intended to inform or teach enrolled students about a particular subject, including any instructor-led discussions that form part of the presentation, and

delivered by any instructor hired or appointed by the University, or by a guest instructor, as part of a University of Florida course. A class lecture does not include lab sessions, student presentations, clinical presentations such as patient history, academic exercises involving solely student participation, assessments (quizzes, tests, exams), field trips, private conversations between students in the class or between a student and the faculty or lecturer during a class session.

Publication without permission of the instructor is prohibited. To “publish” means to share, transmit, circulate, distribute, or provide access to a recording, regardless of format or medium, to another person (or persons), including but not limited to another student within the same class section. Additionally, a recording, or transcript of a recording, is considered published if it is posted on or uploaded to, in whole or in part, any media platform, including but not limited to social media, book, magazine, newspaper, leaflet, or third-party note/tutoring services. A student who publishes a recording without written consent may be subject to a civil cause of action instituted by a person injured by the publication and/or discipline under UF Regulation 4.040 Student Honor Code and Student Conduct Code.

Disclaimer about syllabus:

Serious effort and consideration were used in formulating the syllabus presented by the instructor. While viewed as an educational contract between the instructor and student, unforeseen events may cause changes to the scheduling of assignments, readings, etc. The instructor reserves the right to make any changes deemed necessary to best fulfill the course objectives. Students registered for this course will be made aware of any changes in a timely fashion using reasonable means. This disclaimer does not abrogate any student rights as described by University rules and regulations.